



Premium Contractor Advantages

Exclusive Contractor Resource: PCA Regional Code Book



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and exclusive resources to help your business grow and prosper including our highly sought after “one-of-a-kind” Regional Code Book **at no cost to you**. This code book is invaluable either in the field or in the office when trying to determine what materials can be used on the job; what code or approved IDPH amendment to follow; and who to contact with questions. The PCA/Plumbing Council Regional Code Book is available only to PCA/Plumbing Council affiliated contractors and includes:

- Municipality Name, Phone Number, Address, Website and Inspector Contacts
- Amendments and City Ordinance Information (*updated on an ongoing basis*)
- Licensing, Permit, Bonding and Material Requirements
- Testing Procedures
- And Much More!

To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including our Regional Code Book call the PCA Midwest office at 312-563-9526 or email at premiums@plumbingcouncil.org. To access our Regional Code Book, visit www.plumbingcouncil.org (on either the Plumbing Council or PCA landing page under the documents tab). Log in is required (one-time only).



PCA Midwest • Plumbing Council Midwest
603 Rogers St., Suite 2
Downers Grove, IL 60515
PH: 312.563.9526 | FAX: 630.960.5487

We are always looking to provide more benefits, value and efficiency to our contractors and affiliates. For a complete listing of our PCA/Plumbing Council Premium Contractor Advantages, visit plumbingcouncil.org/premiums



"Breaking the Code"

PCA Launches Online Regional Codebook

By PCA Midwest President David Ariano



Navigating through the Illinois Department of Public Health's website (www.idph.gov) to find the most updated Illinois Plumbing Code database can be a daunting task.

If you, or most likely your plumbers in the field, don't know exactly what you are doing, you can spend a lot of wasted time searching for the right page.

Once you reach the correct section, which believe me is not easy, you then have to scroll through the town you want and download the PDF of the plumbing code ordinance certificate. Granted all Illinois municipalities must use Section 36 of the Illinois Plumbing License Law and Section 750.800 (b) of the Illinois Plumbers Licensing Code, but a growing number of them (around 75 and counting) have approved code amendments that we all must adhere to when performing our plumbing work.

Now it took me, a savvy online user about 10 minutes using an office computer with a large monitor to direct me to the correct plumbing code site.

Accessing this data on a small mobile device presents an even more challenging ordeal, which can cost our plumbers in the field valuable time and confusion on the job. In addition, no municipal or city inspector phone numbers appear on these PDF certificates to ask a question. Hopefully you have these names and numbers entered in your phone contacts, but if not, it is just one more delay on the job.

It's time to forget about all of the headaches associated with an IDPH website search for plumbing code. I am excited to inform all of our PCA members and Plumbing Council contractors that we have launched our own online Regional Code Book at www.plumbingcouncil.org (found by clicking either on the Plumbing Council or PCA landing pages).

If you recall, previous editions were only available on CD or hard copy. This year however, the PCA decided to utilize a more efficient route by having the code book accessible online.

Understand however that we have started from scratch due to our expanded 17 county territory and therefore not all municipalities have returned their codebook forms. This will be an ongoing process, but our staff has been working extremely hard compiling all of this information and making sure that it is viewable on both desktop and mobile sites.

They will be able to maintain all of the municipalities' contacts and IDPH approved amendments on the website as additions and changes occur over the course of the year.

Once on our website, users can search for the code book and not only have access to municipal plumbing codes, but mechanical and electrical codes as well. Our goal is to include all of the following handy reference information (*for all the municipalities in our jurisdiction*):

- Municipality's name, address, website and up-to-date contact information

- Inspector's name and contact information
- Correct code used and approved amendments (if any)
- Commercial and residential testing requirements
- Special requirements for various materials
- Additional remarks and other pertinent information

The screenshot shows the homepage of the Plumbing Council. At the top, there are two circular logos: one for "PLUMBING CONTRACTORS ASSOCIATION" and another for "PLUMBING COUNCIL". Below the logos, the text "connecting you with the right plumbing contractor" is displayed. A navigation bar includes links for Home, Plumbing Council, About, Documents, Services, Links, PCA, Find A Contractor, and Contact. A "Log in" button is located above the main content area. The main content area features a title "Regional Codebook 2016/2017 Edition" and a subtitle "Plumbing, Mechanical, and Electrical Information For: Bureau, Cook (suburban and the city of Chicago), DeKalb, DuPage, Grundy, Iroquois, Kane, Kankakee, Kendall, Lake, LaSalle, Livingston, Marshall, McHenry, Putnam, Will and Woodford Counties." There are also "Filter by Town:" and "Filter by County:" dropdown menus, and "Search" and "Reset" buttons.

When complete, each municipality will have a separate .PDF file of its plumbing, electrical and mechanical information for access and download, as well as an "online flip book" version to easily view all of the .PDF files at once.

Only PCA members, Plumbing Council contractors and Inspectors will be granted full access to these documents each time they log-in or register (one time only) on our website.

I would advise all of our contractors and their employees to bookmark this page or add a shortcut on their computers to save time in the future. I would also encourage them to contact their inspectors or municipalities if there is missing information and urge them to complete and return the online codebook form to the PCA. Blank forms can be filled in and emailed directly to the PCA office. Questions can be directed to Barb Bigelow at barb@plumbingcouncil.org.

This is a great benefit offered by the PCA to all of our signatory contractors. I can't stress to each one of you enough that you can't get this code book anywhere else.

It's one of the many extra values provided by our Association that should not be taken for granted.

I would urge you, if you haven't done so already, to renew your PCA membership or join today by requesting a membership application from the PCA office at 312-563-9526.

The PCA Officers and Board of Directors have agreed to extend the complimentary PCA membership dues until July 1, 2017. That's a free offer that should not be passed up.

Why not take advantage of all of the benefits that the PCA has to offer including this online Regional Codebook and the ability to vote on the next CBA with UA Local 130? Once again, only PCA and Plumbing Council contractors will have access to this code book.

Remember, none of us is as strong as all of us!

DJA



Premium Contractor Advantages

Safety First: Construction Safety Council



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including our affiliation with the Construction Safety Council (CSC), which was founded in 1989 as a

not-for-profit organization dedicated to the advancement of safety and health interests in the field of construction. Our signatory contractors can take advantage of:



- Discounted rates on over forty open enrollment or private safety training classes
- Safety training materials
- Construction safety manuals
- Annual Construction Expo and Safety Day
- And so much more!



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including the Construction Safety Council, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612. Also visit www.buildsafe.org for a complete listing of the CSC’s upcoming events and to find out more about the CSC’s classes, training services and other member benefits.

We are always looking to provide more benefits, value and efficiency to our contractors and affiliates. For a complete listing of our PCA/Plumbing Council Premium Contractor Advantages, visit plumbingcouncil.org/premiums

A TRUE PASSION FOR SAFETY



Vista Safety Consulting works with you to address the unique safety and health issues facing your operations. While addressing OSHA compliance, we also focus our attention on the direct loss drivers that impact your business and affect your bottom line.



Roger M. Pavez, CRIS, President
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www.vistasafetyconsulting.com

Our comprehensive health and safety management services include:

- OSHA Compliance and Inspection Assistance
- Job Site / Facility Inspections [“Mock OSHA” Audit]
- Written Program Review & Development
- Health & Safety Training
- First Aid / CPR / AED Training
- Industrial Hygiene Monitoring [air / noise]
- Insurance Loss Control / Worker’s Compensation Advocacy

The underlying goal at Vista Safety Consulting is to be a dynamic adviser and partner to our clients based on 3 simple philosophies: (1) Practicality; (2) Customization; and (3) Integrity. We apply our expertise to understand your needs and use proven strategies to address the unique safety and health issues you face — all with measurable results.

Practical Understanding

We understand the fine line that comes between safety and production. Vista Safety Consulting has been successful in finding cost-effective health and safety solutions for clients that not only prevent losses, but improve efficiency.

Customized Approach

As each person’s fingerprint is unique, every company has its own culture, experience, attitude, and diversity of employees. Therefore, every aspect of your health and safety plan should be customized to fit your needs. Vista Safety doesn’t believe in the cookie-cutter approach; we listen to management, as well as employees, so we can understand the company as a whole.

Integrity

Our integrity is rooted from our true passion for safety. Simply stated, that means really caring about our clients and their employees. We feel that if we help take care of the clients’ employees, they will be more productive and also care about the business and its profitability. Our passion comes out through our training, our high level of detail, and our responsiveness to clients’ needs.

Diversity and Safety Expertise

The staff of Vista Safety Consulting has over 30 years of joint experience with extensive backgrounds in Manufacturing, Construction, Temporary Staffing, Food Processing, and the Insurance Industry. We place a high priority on continuing education, professional accreditation, and association involvement to ensure we are up-to-date on current regulatory and industry standards as well as cutting edge products and technology.

What Our Clients Are Saying

“ Though we thought we had a decent safety consultant before you came along, what they provided was no comparison to the numerous and attentive services you continually provide us.”

“ My employees trust and respect what you say and, as a result, are more informed and take more pride in our safety program and safety awareness.”

“ You have played a key role in bringing this about with your friendly, informed, and humorous approach to safety.”

Total Risk Management Concept

Vista Safety Consulting also partners with a wide array of resources to ensure all of your risk management needs are met.

Insurance Brokers



Safety Supply Vendors



Healthcare Clinics



Human Resources



Asset Management / Banking / 401K



Language Resources (Spanish & Polish)



We Achieve Measurable Results

- ★ 17% reduction in the severity and 15% reduction in the frequency of claims
- ★ \$28,000 of potential OSHA fines identified
- ★ 45% reduction in lost time case

DOT Compliance



Environmental Compliance





Premium Contractor Advantages

Safety First:

Free Health & Safety Policy Manual



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including an up-to-date Health & Safety Manual **at no cost to you** that can be used when asked by general contractors or OSHA for copies of your company's safety policies. This manual, available exclusively online at www.plumbingcouncil.org (on either the Plumbing Council or PCA landing page under the documents tab), has been produced and reviewed annually for the PCA by our safety consultant Roger Pavez, President of Vista Safety Consulting, LLC and features:

- A Health & Safety Policy Statement
- OSHA Inspection Guidelines
- Lead Awareness Exposure Plan
- Confined Spaces Program
- And Much More!



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate "Premium Contractor Advantages" including our free Health and Safety Policy Manual, call the PCA Midwest office at 312-563-9526 or email at premiums@plumbingcouncil.org. Also take advantage of up to one-hour of free safety consultation from Roger Pavez by contacting him at Vista Safety Consulting at 847-951-7544 or by email at roger@vistasafetyconsulting.com.

We are always looking to provide more benefits, value and efficiency to our contractors and affiliates. For a complete listing of our PCA/Plumbing Council Premium Contractor Advantages, visit plumbingcouncil.org/premiums



Premium Contractor Advantages

Safety Products: Hard Hats, Vests, Goggles & More



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including discounted prices for the following ERB Industries (made in the U.S.A.) safety products when ordered through **Frank R. Walker Company**:

- Hard Hats
- First Aid Kits
- Safety Vests
- Safety Goggles and Glasses
- Ear Plugs
- Best Price Quotes on the Full Line of ERB Safety Products



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including discounts on company safety products, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612. Order forms can be found on our website at www.plumbingcouncil.org on the Plumbing Council landing page (under the services tab). For more information on ERB Safety Products, call the Frank R. Walker Company at 1-800-458-3737.

We are always looking to provide more benefits, value and efficiency to our contractors and affiliates. For a complete listing of our PCA/Plumbing Council Premium Contractor Advantages, visit plumbingcouncil.org/premiums



Premium Contractor Advantages

“Meeting” Your Needs: Networking and Education



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources (plus valuable networking forums) to help your business grow and prosper including:

- PCA Membership Meetings (*Expert Speakers*)
- PCA “Express” Meetings/Seminars
- Annual Contractor Inspector Night
- IDPH Approved Plumbing C.E. Classes
- MCA Chicago Construction Education Institute Courses
- Social Gatherings / Trade Shows & Conventions
- Water Treatment Plants, Company Tours, and Industry-Related Excursions
- PCA Membership Directory
- And much more!



To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including all of the networking and educational opportunities available through our Association, call the PCA Midwest office at 312-563-9526 or email at premiums@plumbingcouncil.org.

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Staying Informed: Print and Online Communications



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including:

- “At Work” Bi-Monthly Contractor Newsletter
- “Weekly Workflow” Electronic Newsletter
- Updated Website (www.plumbingcouncil.org)
- Periodic Industry News Mailings
- YouTube Channel “Plumbing Council”
- Facebook Page “Plumbing Council”
- And much more!

To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including all of the publications and print materials available from our Association, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612. Also visit www.plumbingcouncil.org and click on the Plumbing Council or PCA landing page icons and then the documents tab to access archived issues of our newsletters, articles and industry resources. In addition, make sure to search “Plumbing Council” on YouTube and Facebook.



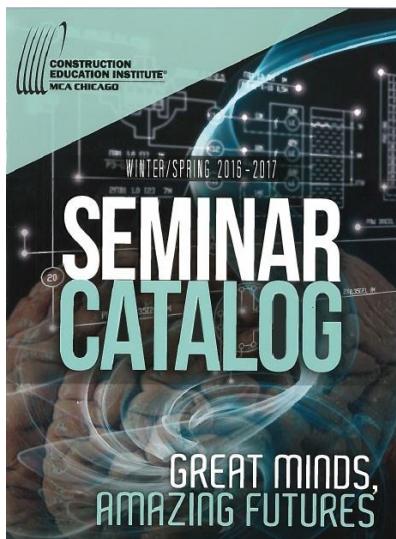
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Premium Contractor Advantages

Free Courses Through MCA-Chicago's Construction Education Institute



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including free registration for courses and seminars offered by the MCA of Chicago's Construction Education Institute (CEI) held at its Burr Ridge facility. The PCA Midwest has a long-standing relationship with MCA Chicago to make these classes available to our contractors at no cost to you. The cost of the CEI classes taken by PCA Midwest/Plumbing Council Midwest affiliated contractors is paid on your behalf by the Plumbing Council Midwest. Please mention that you are a PCA Midwest or Plumbing Council Midwest contractor during registration. Sample course include:

- A Foreman's Field Guide to Developing Your Workforce
- OSHA Record Keeping and Electronic Filing Workshop
- Excel Data Entry Solutions
- Water Efficiency and How It Relates to Green Building
- And Much More!

To learn more about our exclusive PCA Member and Plumbing Council Affiliate "Premium Contractor Advantages" including registering for MCA of Chicago CEI courses or to receive extra seminar catalogs, call the PCA Midwest office at 312-563-9526 or email at premiums@plumbingcouncil.org. Don't forget to mention that you are a PCA Midwest or Plumbing Council Midwest contractor during the registration process. In addition, MCA Chicago is always interested in knowing if there are topics that our contractors would like to suggest as class topics. If so, contact the MCA Chicago office at 312-384-1220.



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Premium Contractor Advantages

Credit Checks: Merritt Credit History Search



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including two free Merritt Credit searches and a discounted rate of only \$10 for each additional request. Merritt Credit searches can identify customer/client problems in advance such as:

- Law Suits
- Court Judgements
- Tax Liens and Releases
- Mechanics Liens and Releases



You Merritt The Best Information™



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate "Premium Contractor Advantages" including requests to obtain a Merritt Credit order form, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612.

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Premium Contractor Advantages

Background Checks: Verity Screening Solutions



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including reasonable and discounted prices on the following Verity Screening Solutions searches:

- Statewide Illinois Criminal Search
(\$10.00 per search for PCA Members; \$12.00 for Plumbing Council Contributing Contractors)
- Illinois Motor Vehicle Record Search
(\$14.00 per search for PCA Members; \$16.00 for Plumbing Council Contributing Contractors)
- Social Security Trace with Past Address History
(Free search for PCA Members; \$2.00 for Plumbing Council Contributing Contractors)



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including discounted background checks through Verity Screening Solutions, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612. To use this service, contact Chris Heath at Verity Screening Solutions by phone (toll-free) at 1-888-883-7489 or email him at chris@verityscreening.com.

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Premium Contractor Advantages

Legal Advice: Chitkowski Law Offices



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including **up to one hour of free legal consultation** through PCA Midwest Associate Member—Chitkowski Law Offices. Chitkowski Law Offices has experienced and professional lawyers on staff that can handle many plumbing contractor's needs including.

- Project Payment Issues: (*Mechanics Liens or Bond Claims*)
- Dealing With Union Audits
- Drafting Safety Manuals and Policies
- Change Order Disputes
- OSHA Violations



To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including legal advice, call the PCA Midwest office at 312-563-9526 or the Plumbing Council Midwest office at 312-263-6612 or visit www.chitkowskilaw.com. You can also contact Chitkowski Law Office partner and contract attorney specialist Jason Loebach at 630-824-4808 or by email at jml@chitkowskilaw.com.



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Premium Contractor Advantages

Identity Theft Protection: LegalShield



The PCA Midwest/Plumbing Council Midwest offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper including an **initial free identity theft protection and security breach consultation** through PCA Midwest Associate Member—LegalShield. Contact Certified Identity Theft Risk Management Specialist Sue Kelbus (*see below*) and identify yourself as a PCA Midwest or Plumbing Council Midwest contractor. LegalShield can protect your business by reviewing and updating your company's security plan and also bring piece of mind to your employees and family members who take advantage of its additional legal services plan and ID Shield program. Every second, identification fraud is committed. Computer breaches have affected 35% of the American population and financial losses have reached \$24.7 billion, according to the Associated Press. Don't add unnecessary risk by not being protected. Find out how LegalShield can benefit your business.



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including identity theft protection, call the PCA Midwest office at 312-563-9526 or by email at premiums@plumbingcouncil.org. You can also contact LegalShield Certified Identity Theft Risk Management Specialist Sue Kelbus at 630-605-1029 or by email at skelbusplls@sbcglobal.net. Make sure to identify yourself as a PCA Midwest or Plumbing Council Midwest contractor and leave your name, company name and best time to call back.

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PCA Associate Member “In The Spotlight”



PCA Associate Members go above and beyond to support our plumbing industry and Association through their annual dues and many educational, sponsorship and community-based efforts. To show our appreciation, we post all of their contact information and product lines (if available) on our website at www.plumbingcouncil.org/pca (under the service tab) as well as produce a printed booklet mailed out to all of our signatory contractors. We also profile their companies and/or organizations in our association’s “At Work” newsletter from time to time. Re-printed from a past issue, we shined the “spotlight” on **LegalShield** by posing these questions to LegalShield’s own Independent Associate and Certified Identity Theft Risk Management Specialist Sue Kelbus.

Briefly describe your company:

For more than 40 years, LegalShield has been in the business of protecting people by providing a network of dedicated lawyers working diligently to keep individuals, families and businesses safe 24-hours a day, 7-days a week and 365-days a year for all types of emergencies. As an independent associate, I am able to work anywhere in the U.S. and Canada to offer the unique services of LegalShield and IDShield to my business clients that range from municipalities, insurance brokers and of course plumbing companies.

What does LegalShield provide to businesses?

For a small monthly fee (the cost is based on the size of your business), LegalShield will basically serve as your in-house legal team. Clients can pick up the phone at any time for legal consultation on any issue affecting their business including, but not limited to hiring/firing; small claims; equipment leases; joint ventures; bad check recovery; customer complaints; identity theft; city zoning; workers' compensation and much more. In addition, our dedicated provider law firms can even provide designated consultations on complex tax issues; antitrust cases; immigration disputes and submit legal correspondence when necessary. We can even offer collection letters, document reviews, and for



medium to larger businesses offer up to 75 total hours per year of trial defense. LegalShield currently provides various legal plans to over 47,000 businesses and offers employee benefit plans to allow workers the choice to carry personal legal and identity theft plans as well. Since we offer three levels of legal protection for different sizes of small businesses, our clients only pay for what they need without having to spend “big business” resources. Plus our legal services available for employees and their families are a tremendous added benefit companies can provide to give them peace of mind in their lives from dealing with real estate transactions to traffic tickets and from standard will preparation to IRS audit services.

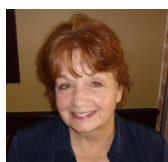
What sets you apart from your competitors?

I give everyone, member or not, my cell phone number to call me with any questions and make sure to get back to them on the same day with an answer. In terms of working with businesses, I never ask the owner to give up their relationship with their current attorney if they have one, but I do let them know that LegalShield will cut down their legal costs. On identity theft only, security breaches can cost businesses on average 1,600 work hours per incident at a cost of \$40,000 to \$92,000 per victim. Plus the slew of problems individuals face when their identity is stolen can be daunting. That's why we partner with Kroll, a leading expert in cyber security, to monitor, counsel and restore your identity completely. When comparing our ID services to our competitors who often charge up to three times more, the savings add up quickly. Also keep in mind that the IRS issued a decision in 2016 that offers employees a tax free incentive if they purchase an identity theft plan through their business. This is a win-win for your company.

How can our PCA Midwest member contractor firms/Plumbing Council Midwest contributing contractor firms contact you for more information?

PCA members and Associate members and Plumbing Council contractors can reach me at 630-605-1029. They can also visit www.legalshieldassociate.com/group/skelbus to learn more about the company, our plans and our tremendous services.

The following is a statement issued by PCA Associate Member Sue Kelbus (pictured below) of LegalShield introducing herself to our signatory contractors.



Identity theft and security breaches are major risks that none of us can ignore. I am a **Certified Identity Theft Risk Management Specialist** which means I can help you and/or your family protect against identity theft as well as protect you against charges to the Federal Trade Commission (FTC) of a breach (confidential and/or non public information being stolen or lost) that could occur in your business. The fines for FTC charges can be huge, but can be avoided or eliminated entirely. If any PCA Midwest member contractor firm or Plumbing Council Midwest contributing contractor firm would like to take some time out of their busy schedules to discuss with me (at no cost) how they can keep in line with the identity theft laws or how I can help protect their business, I would be happy to share my industry knowledge and expertise. Feel free to contact me by phone or text me at anytime at 630-650-1029 or by email at skelbusplps@sbcglobal.net. Please be sure to leave your name, company name and the best time to contact you and I will return your inquiry without delay. Thank you for your consideration.



Collections You Can Count On

For 30 years, TekCollect has provided strategic collection solutions to the plumbing industry, specifically to contractors like you. A proven professional and diplomatic approach is what led the PCA/Plumbing Council to accept TekCollect as an Associate PCA member, and inform you of their services.

An endorsement by the PCA/Plumbing Council allows TekCollect to offer its comprehensive services exclusively to our contractor affiliates for a 20% discounted rate. Plus, a 5% bonus rebate is paid back to PCA/Plumbing Council customers of TekCollect.

You'll also receive:

- Secure, web-based account placement
- Guaranteed results

To schedule your free accounts receivable analysis and to learn about the exclusive benefits available to you through TekCollect based on your affiliation with the PCA & Plumbing Council, call TekCollect at 888.292.3530.

Call today to learn more about the TekCollect benefits available exclusively to you as a PCA/Plumbing Council affiliate at
888.292.3530



PCA Phone: 312.563.9526
plumbingcouncil.org/pca

TekCollect

www.tekcollect.com



Premium Contractor Advantages

Health & Well-Being: Employee Resource Systems (ERS)



The PCA Midwest/Plumbing Council offers our signatory contractors a variety of extra benefits and resources to help your business grow and prosper, including access to the following services and online resources of Employee Resources Systems – ERS (as well as its Employer/Member Assistance programs – EAP/MAP). *ERS is the service provider responsible for administering crucial evaluation, counseling and follow-up to our “Drug Free Alliance Program.”* Moreover, as a contractor covered by the PCA’s union contract, you and your employees who do not belong to the union also are welcome to utilize ERS’ many available services and programs sponsored on your behalf by the PCA Midwest/Plumbing Council. In addition, your Local 130 member employees enjoy numerous ERS benefits as part of Local 130’s Welfare Fund-sponsored offerings, including:

- Drug Free Alliance Follow Up
- Online Seminars
- Workplace “Time Management” Courses
- Education Services
- Older Adult Services
- Resources for Veterans
- Child Care Services



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To learn more about our exclusive PCA Member and Plumbing Council Affiliate “Premium Contractor Advantages” including the many beneficial services offered by ERS, call the PCA Midwest office at 312-563-9526 or email premiums@plumbingcouncil.org. Also visit www.ers-eap.com and log in to the Work/Life Services section. Enter “PCA” for the username and “PCA” for the password. You can also contact ERS (toll-free) at 1-800-292-2780.

We are always looking to provide more benefits, value and efficiency to our contractors and affiliates. For a complete listing of our PCA/Plumbing Council Premium Contractor Advantages, visit plumbingcouncil.org/premiums

PHCC National Contractor Savings Benefits



PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION *Best People. Best Practices.TM*

Did you know as a PCA Midwest member that you can take advantage of a variety of cost-savings benefits available from the Plumbing-Heating-Cooling Contractors Association (PHCC) to help your business prosper? All PCA Midwest member contractors are enrolled (*and annual dues paid by the PCA Midwest*) as members of the National PHCC, the UAC (Union Affiliated Contractors), and as a member in the Illinois PHCC chapter.

If you haven't joined the PCA Midwest yet (membership is complimentary through July 1, 2017) or you need to retain your Association membership for 2017, contact the PCA Midwest office at 312-563-9526 or visit www.plumbingcouncil.org/premiums to fill out your official membership application and bargaining rights form today. In addition, don't forget to take advantage of all of our Premium Contractor Advantages as well as the National PHCC value added programs and services like some of these items listed below.

PHCC Water Calculator App

The PHCC Water Supply Calculator App offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, and equivalent lengths of fittings. The app also allows a user to input a fixture unit demand, resulting in suggested pipe size, determines GPM demand, pressure drop/100', and velocity in Type "L" copper pipe; with selectors referenced to the National Standard Plumbing Code, the Uniform Plumbing Code, and the International Plumbing Code. In addition to the calculator, the app serves as an all-in-one membership engagement tool that allows members to directly access PHCC information and resources on their portable device.



Credit Card Reader:



The PHCC has partnered with PayAnywhere, a point-of-sale credit card processing service to help contractors

boost their sales. Members can accept credit cards on the spot (including American Express) for the low swipe rate of 2.69 percent. There is no set-up fee, no monthly fee, no minimum fee, or any hidden fees. The service supports Apple, Android and Blackberry smart phones and tablets across all carriers. The secure card reader and application are also free. Live customer support is available seven days a week and funds are paid daily. To learn more, visit www.payanywhere.com/phcc or call toll-free at 877-387-9620 and identify yourself as a PHCC member contractor.

Call Answering Service:



PCA Midwest member contractors through the PHCC are now eligible to receive around-the-clock call answering services at

a discounted monthly rate through the PHCC's partnership with Minnesota-based Time Communications. Residential and commercial customer emergencies can happen at any time. With this service, Time Communications (answering the phone with your company's name) will provide quality customer support, live telephone messaging, answering service, and order taking around the clock, 365 days a week. Plus, its operators will either text or call your on-call staff directly and confirm the inquiries are delivered in a timely fashion. To learn more, visit www.timecommunications.biz/phcc or call the company toll-free at 866-258-8500 and identify yourself as a PHCC member contractor.

Personalized Uniforms:



All PHCC National members receive 25% off all uniforms through Aramark, a leading supplier of work apparel and outerwear. Aramark has everything you need to outfit your company's team and stands by its no risk, 100% guarantee. To place an order, call 800-677-606; send an email to: feedback@aramark-uniform.com; or visit them online at: www.aramark-uniform.com/phccmember. As always, make sure to identify yourself as a PHCC member contractor when placing your order.

PCA Midwest “Extras”

Unfunded Liability Article



The PCA Midwest has a host of informative articles to share with our signatory contractors at www.plumbingcouncil.org (under the documents tab) including OSHA's Revised Record Keeping Rule and Concealed Carry Law. One of the most downloaded/requested is our article on Unfunded Liability. Whether you are currently thinking about retiring, selling, transferring your business to a family member or closing your shop completely, it's imperative that you have an accurate understanding of the financial implications of your company's pension liabilities. As a PCA or Midwest signatory contractor, you have the ability at any time to contact the Local 130 Fund office to inquire about your company's share of unfunded liability with respect to the Local 130 Defined Benefit Pension (DB) Fund. To reach the Local 130 Data Center, contact Pension Fund Administrator Joe Ohm at 312-226-5000. Upon your request, he will provide you with the appropriate forms and information to determine your unfunded liability.

PCA Midwest—UA Local 130 Drug Free Alliance Program



The UA Local 130 CBA with the PCA Midwest requires random/mandatory drug testing (administered by ScreenSafe, Inc.) for rank & file UA members; union officers and staff; trust fund administrators and staff; signatory contractors and their non-bargained staff, and the association staff (PCA Midwest). Our longtime standing relationship with ScreenSafe to promote a drug free industry is much less labor intensive than other competitor drug programs as it eliminates extra scheduling or reporting burdens on our signatory contractors. When scheduled, please note that many collection sites take appointments first, however they are not necessary. Walk-ins are welcome. If you do choose to make an appointment, remember that the test still must be completed in the allotted time-frame. For your convenience, the Drug Policy Booklet has been posted at www.plumbingcouncil.org/pca. You can also request a copy to be sent by mail, email or fax by calling the PCA Midwest office at 312-563-9526. Also, if you have not done so already, please make this booklet available to your non-bargained staff. Specific compliance issues should be directed to ScreenSafe, Inc. at 877-727-3369. Please visit “YouTube” online and search “Plumbing Council” to watch one of

(*Screen Safe continued*)

our several webcasts with ScreenSafe, Inc. and ERS officials explaining the program and its policies more in depth. To learn more about ScreenSafe, Inc. visit www.screensafeinc.com. To learn more about ERS visit www.ers-eap.com.

Contact the PCA Midwest With Plumbing License Display or Advertising Infractions



The Illinois Plumbing License Law (225 ILCS 320/5) requires that a plumbing license number be included on all plumbing contractor advertising and displayed on all of its company vehicles. The law further states that any person who advertises plumbing services who fails to display the license number required by subsection (a), (b) or (iii) is guilty of a Class A misdemeanor with a fine of \$1,000. Make sure that as a reputable PCA/Plumbing Council Midwest contractor that you adhere to this law. If you spot any plumbing competitor that isn't in compliance, call us at 312-563-9526 or by email at lisa@plumbingcouncil.org. We will take down all of the information in confidence, diplomatically contact the offender so the license gets posted and/or submit the case to the Illinois Department of Public Health (IDPH), and if necessary to the Illinois Attorney General. Again, let us do the work so you can focus on your business.

Background Check Savings with Verity



The reputation of PCA Midwest signatory contractors is our best strategy to compete with our open shop rivals. The work we provide to customers is judged (as it should be) by quality, skill, on-time performance, safety, and value. To win the work, we rely on a well trained workforce. Our union contract allows us to perform background checks on potential and current employees. PAMCANI Alliance and the PCA both work with “Verity Screening Solutions” to provide highly reasonable and discounted prices on:

- Statewide Illinois Criminal Search
- Illinois Motor Vehicle Record Search
- Social Security Trace with Past Address History

To learn about our association discounts, contact the PCA Midwest office at 312-563-9526 or 630-960-3970. To use this service, contact Verity Screening Solutions - Chris Heath: 888-883-7489 (telephone, toll-free) or email Chris at: chris@verityscreening.com.



MEMBERSHIP THAT WORKS FOR YOU!



As a member (or associate member) of the Plumbing Contractors Association Midwest (PCA) and as a contributing contractor of the Plumbing Council Midwest, you have a dedicated team of elected leaders, professional staff and industry colleagues who are ready and willing to partner with you to help your business grow and prosper. From collective bargaining to legislative action and from safety, training, marketing and communications, the PCA and Plumbing Council are second to none. Besides the excellent networking and educational opportunities, PCA members can vote on the Collective Bargaining Agreement with Plumbers Local 130 and elect their officers. For nearly 135 years, our Association and Industry Fund have been helping plumbing contractors (both big and small) remain at the top of their game. Take advantage of all the PCA and Plumbing Council benefits and resources and let us work for you!

EDUCATION / SERVICES



- PCA Monthly Meetings (Expert Speakers)
- Illinois State Approved Plumbing C.E. Classes
- MCA of Chicago—Construction Industry Institute Classes
- “You Tube” Webinars/ Webcasts
- PCA Express Meetings/ Classes
- National & State Industry Association Conferences & Trade Shows (PHCC, MCAA, UAC, ASA, PMI)
- Employee/Employer Assistance Programs (EAP/ MAP)
- Contractor Inspector Nights
- Annual Tour & Social Events

NEGOTIATIONS / ADVOCACY



- PCA appointed leadership on Labor Relations and Local 130 Trust Fund Committees including JAC (Apprenticeship), Welfare, Pension & JAB (Arbitration)
- UA Negotiated “Schedule A” Residential & Light Commercial Agreement
- Community Service / Charitable Projects
- Active in PHCC and IMSCA Lobby Days
- Partnership with CISCO Labor/Management Committee
- Prevailing Wage Monitoring
- Plumbing License / Plumbing Code Oversight
- National MCAA & State & National PHCC presence

COMMUNICATIONS / MARKETING



- “At Work” Bi-Monthly Contractor Newsletter
- “Weekly Workflow” Electronic Newsletter
- Regularly Updated Website
- Job Bid Announcements
- Brand Awareness Decals/ Stickers/Magnets
- Access to PHCC Sales & Service Webinars
- Partnership with the Boy Scouts of America (to train future generations of plumbing apprentices)
- Industry News Bulletins and Articles
- Find a Contractor/Plumber Online Database both through the Plumbing Council website and 24/7 toll-free phone line

CONTRACTOR RESOURCES



- Proprietary use of Regional Code Book
- Proprietary use of Company Safety Manual
- OSHA Safety Classes
- Company Safety Awards
- Access to PCA Safety Consultant
- Safety Product Discounts
- Mandatory-Random Drug Testing paid by the Industry Fund
- Mechanics Lien Manual
- Verity Background Screening Checks
- Merritt Credit History
- \$500 Cash Allowance on Select Vehicles (PHCC)

Get involved and let us help you with services, savings, information, education, and events so that you can focus on running and growing your business. Contact us today to learn so much more.

PCA Midwest

603 Rogers Street, Suite 2, Downers Grove, IL 60515

Phone: 312-563-9526

www.plumbingcouncil.org/pca

www.plumbingcouncil.org

800-76-VALVE

-See other side for PCA Membership Application-



PLUMBING CONTRACTORS ASSOCIATION MIDWEST

603 Rogers Street, Suite 2 · Downers Grove, Illinois 60515 · Phone: 312-563-9526 · Fax: 630-960-5487

MEMBERSHIP APPLICATION

Complimentary through July 1, 2017

Why Join the PCA Midwest? Besides the excellent networking and educational opportunities, PCA members can VOTE on the Collective Bargaining Agreement with Plumbers Local 130. The competing industry association in our jurisdiction does not give its members these important voting rights. Also PCA Members elect the Officers and Board Directors they want to represent them in all association matters. In addition, joining the PCA signals our collective strength as contractors/employers to Plumbers Local 130. So the real question is: Why would your firm not join the PCA? The better way is the PCA!

The undersigned hereby makes application for MEMBERSHIP in the Plumbing Contractors Association Midwest and agrees to be governed by the Rules and Regulations and to abide by the Constitution and By-Laws of said Association now in effect or, that may hereafter be enacted or amended through membership and board approval.

Firm Name _____

Address _____

City, State, Zip Code _____

Telephone () _____

Fax Number () _____

Email Address _____

Website _____

Contractor License Number _____

Name of License Holder _____

Expiration Date _____

Type of Firm: Corporation () Partnership () Sole Proprietor ()

Date Established _____

Owner-Partners-Officers of Corporation:

<u>Name</u>	<u>Title</u>
_____	_____
_____	_____
_____	_____

Applicant Signature: _____ Date: _____

Return to: **PCA Midwest** ♦ 603 Rogers Street, Suite 2 - Downers Grove, IL 60515

Phone: 312-563-9526 - Fax: 630-960-5487 – Email: sharon@pcaofchicago.com



PCA ASSIGNMENT OF BARGAINING RIGHTS FOR UA PLUMBERS' LOCAL 130

The undersigned Company hereby chooses to be signatory to the PCA (Plumbing Contractors Association Midwest) collective bargaining agreement ("CBA") with Plumbers' Local 130 ("Union") effective June 1, 2017 and thereafter unless written notice is received by the PCA office according to the language in the current CBA.¹ In addition, all Industry Fund contributions identified in the PCA's CBA are to be received solely and exclusively by the Plumbing Council ("PC") as the PC is the duly authorized PCA "Industry Advancement Fund" as set forth in the CBA.

In addition, the undersigned Company withdraws from the West Suburban Association of Plumbing Contractors (WSA) and terminates any collective bargaining rights that it previously assigned to the WSA. Accordingly, the WSA no longer retains the right to engage in collective bargaining on behalf of the Company in any capacity, and has no power or authority to bind the Company to the terms of any successor agreement that the WSA may negotiate with the Union.

NAME OF FIRM

SIGNATURE OF AUTHORIZED REPRESENTATIVE, TO ASSIGN BARGAINING RIGHTS
TO PCA MIDWEST

PLEASE PRINT NAME

TITLE

DATE

Return to: **PCA Midwest**
603 Rogers Street, Suite 2 - Downers Grove, IL 60515
Phone: 312-563-9526 - Fax: 630-960-5487 – Email: sj@pcaofchicago.com

¹ *The written notice of termination must be received during the 60-90 day period prior to the expiration of the CBA, or unless meaningful bargaining with the Union has begun prior to such date, the notice must be provided prior to the date of the commencement of meaningful bargaining in accordance with the applicable law.*